



NEWS

**INFO** 

**BIDS** 



Volume 39, Edition 52E • December 28, 2023

Published by SBE, Inc. • DBE/MBE/SBE

### Why Ads Are Worth Reading **Every Time**

## By Leslie Ann McMillan

Your mission in life is to fulfill your purpose. Certainly, that is true on a personal level. It can also be true in your business or community enterprise. You are receiving this instrument of communication—and others like it—from Small Business Exchange Northeast because somehow, sometime, somewhere, you took concrete steps to participate in the great and worthy purpose of public involvement through business or service, including building or supplying public projects or institutions.

We have walked that road, too. For more than thirty-nine years, Small Business Exchange has existed to help connect small businesses, prime contractors, large businesses, agencies, groups, organizations, and institutions in the valuable fulfillment of specific projects and opportunities.

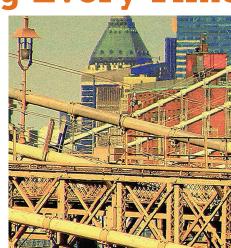
When we send you a publication, post a fax or email, make a telephone call, or update our website, we are providing information that can advance the purpose of your enterprise.

From the basic value of expanding worthwhile knowledge to the potential gain of landing a great contract, you will truly benefit from a few minutes of reading not only the headlines and articles, but especially the advertisements regarding specific projects and active companies with which you might connect. If you have seen an advertisement before,

read it again! The latest edition might have some new details—or you might be in a new situation that warrants another look at a familiar opportunity. You will find pertinent information on

enormous projects that must have small business participation in order to move forward. Most of the readers of these words are small business people. Some of these people and their enterprises are excellent matches for the projects or companies presented here. You might be one of them. If you think there is a potentially suitable

connection between your enterprise and one of the advertised projects or companies, you are just a call or email away from entering a conversation that might prove to be an excellent step forward either now or in the future. The first step need not



be the final step, even if one particular project or company is not a good fit right now.

One of our key purposes at Small Business Exchange Northeast is to encourage small diversity businesses to keep walking a little further and

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

Click to read more



George Harms Construction is seeking SBE/DBE vendors, suppliers, subcontractors

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MWBE/SDVOB subcontractors, suppliers **Click for details** 

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diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than three decades, we have served small businesses, prime contractors, and agencies—with proven results. Advertisements Placed in various Small Business Exchange

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into your proposal, along with a list of interested firms to contact

**Special Services** Custom design and development of services

that you need for particular situations such as small business marketing, diversity goal

completion, and agency capacity building Call for more information: 800-800-8534



# **PUBLIC LEGAL NOTICES** With a database of over 1.6 million businesses, SBE assists agencies with public legal notices

### **Advertisements** Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com **Special Follow-Up Services**

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completion, and agency capacity building

Call for more information: 800-800-8534



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that you need to reach







### IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE SUBCONTRACTORS AND VENDORS

SKANSKA

Design-Build Services for LIRR West Side Yard Flood Mitigation Measures MTA Construction and Development Contract No. 6401 Bid Date: February 14, 2024

**Description of project:** Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers below the concrete flood walls, flood gates, deployable flood barriers, sump pumps, a tide gate

chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications. This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection along the WSY perimeter will be accomplished via a combination of permanent flood walls and deployable flood barriers.

Many bidding opportunities are available: deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk,

If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled

### SKANSKA ECCO III JOINT VENTURE IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE

Hillview Reservoir Chemical Addition Facilities Project NYC DEP Contract No. HVR-210

Bid Date: January 18, 2024 **Description of project:** The Hillview Reservoir is located in Yonkers, New York and provides balancing and storage

of NYC and Yonkers drinking water. The work under this contract includes an upgrade of the existing North Entrance, construction of the two new Chemical Addition Facilities (CAF)

buildings (CAF-North and CAF-South), two new electrical service feeds and distribution equipment, new flow measurement, a new SCADA system, and interim structures for chemical systems, water quality monitoring systems, and carry water pumps. Construction of the new CAF buildings includes major support of excavation consisting of secant piles, soldier pile and lagging, tie backs, mass earthwork, mass concrete, and a significant amount of architectural building furnishings and finishes. Many bidding opportunities are available: electrical, plumbing, HVAC, haul and dispose, on-site

trucking, rebar, masonry, fence and guardrail, paving, waterproofing, windows and doors, fill materials, geotechnical instrumentation and monitoring, safety professional, environmental boring

and testing, flatwork curb and sidewalk, landscaping, tile, furniture, office trailers, survey, painting, office cleaning, lumber supply, erosion and sedimentation control supplies, jobsite toilets, MPT supplies, site photography and video, rodent control, arborist. If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: Aislinn.Speranza@skanska.com  $\bullet$  EOE/M/F/Vet/Disabled



### CARE@THEJANICEEDWARDS.COM 866.433.8658 WWW.THEJANICEEDWARDS.COM

EDWARDS UNLIMITED LLC

**COMPANY PROFILE** Edwards Unlimited is an award-winning media production and leadership development

# quality video production, media/ presentation training and strategic communications. President

business enterprise. Our company is dedicated to helping corporations, entrepreneurs and nonprofit organizations celebrate their successes and share their vision with the world through high

& CEO Janice Edwards is an award-winning talk show host, Emmy-nominated producer, coauthor of the international best-seller Step Into Your Brilliance, an in-demand MC, and an acclaimed contributor to community empowerment through her media work. **SERVICES WE PROVIDE** Media Coaching and Training Leadership Development Strategic Communications Signature Talk & Keynote Speaking Training Media Production Writing Legacy Interviews Marketing Social Media Management

- **LEGACY INTERVIEWS** Edwards Unlimited Legacy Interviews are 108op or4K video and/or

### historical documents. These interviews provide ideal content for books, documentaries, TedX talks or for sharing with generations to gain a better understanding of their lineage. They can be created anywhere in the world with strong

internet connection. Janice Edwards has conducted more than 12,000

audio recording with transcripts capturing family treasures as living

- interviews throughout her stellar career. These legacy interviews have created joy and happiness among family members and friends. They become a living record for loved ones in the
- Small Business Exchange Northeast



# Advertise

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providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you

need for the registration process. SBA presenters will offer addional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for

this free webinar, visit https://www.eventbrite. com/e/8a-orientation-sam-registration-tickets-518989961947

Selling to the Federal Government Webinar

Thursday, January 25, 2024, 1:00 pm-4:00 pm

Main Sponsor(s): US Small Business Administration Contact: George Tapia, 610-382-3086, george.tapia@sba.gov Fee: Free; registration required Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at https://www. eventbrite.com/e/how-to-sell-to-the-federalgovernment-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting

Paid, Tips to Prepare Your Offer, How to Seek

Additional Assistance. All training sessions are

held via Microsoft Teams Meeting. Participants

Main Sponsor(s): US Small Business Administration Contact: SBA Illinois District Office, 312-353-4528, illinois.do@sba.gov

1160 Battery Street East, Suite 100

Tel 800-800-8534 Fax 415-778-6255

# Contact: Miguel Moralez, 603-225-1601,

miguel.moralez@sba.gov Fee: Free; registration required Starting a new business? Looking for capital and finance options? Looking for general advice on starting or maintaining your business? Hear from representatives from the local SBA office and the New Hampshire Secretary of State Corporation Division. This workshop (currently

held online during the pandemic) is offered on the first Thursday of every month. To join this free webinar, copy and paste the link below into your browser, then register for tickets for the

date of your choice to receive the access code. https://www.eventbrite.com/e/secretary-of-

state-quickstart-and-small-business-administration-programs-tickets-262004180557

Fee: Free; registration required

8(a) Orientation and SAM Registration Webinar Wednesday, January 17, 2023, 10:30 am-11:30 am

Join the Small Business Administration (SBA) must ensure Microsoft Teams is functioning. **CORPORATE OFFICE** 

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